



May 3rd, 2023

Mark Hempel, Director of Account Management

MHempel@idoa.in.gov

Indiana Department of Administration

Procurement Division

402 W. Washington St., Room W468

Indianapolis, Indiana 46204

RE: State of Indiana Case Management and Labor Exchange (RFP 23-72117)

Dear, Mr. Hempel,

This letter confirms that Guidesoft, Inc. dba Knowledge Services agrees with our participation in the above referenced proposal and is willing to carry out the responsibilities as outlined in the proposal submitted by the Respondent, Geographic Solutions. This proposal is being developed to provide Training and Workforce Management Solutions for the Department of Workforce Development. Our subcontractor amount under this project is \$429,000 for the base contract term, which is 11.0% of the base proposed contract amount.

Knowledge Services is a women business enterprise (WBE) and is the largest government MSP provider in the nation. Knowledge Services will provide support services to Geographic Solutions throughout the course of the Case Management and Labor Exchange contract, including training, identifying, screening, and recruiting qualified staff to fill positions on the Geographic Solutions team.

This letter serves as the subcontractor's Letter of Commitment.

Official signatures of the firms involved:

Geographic Solutions

Paul Toomey

NAME

President

TITLE

GuideSoft, Inc. dba Knowledge Services

Katie Belange

NAME

Corporate Counsel

TITLE

